

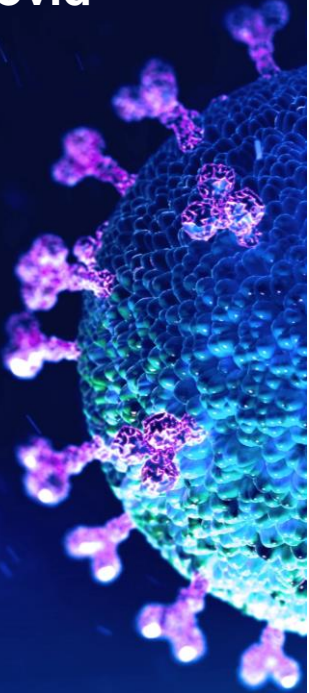


SOFTWARE | STRATEGY | MANAGED SERVICES

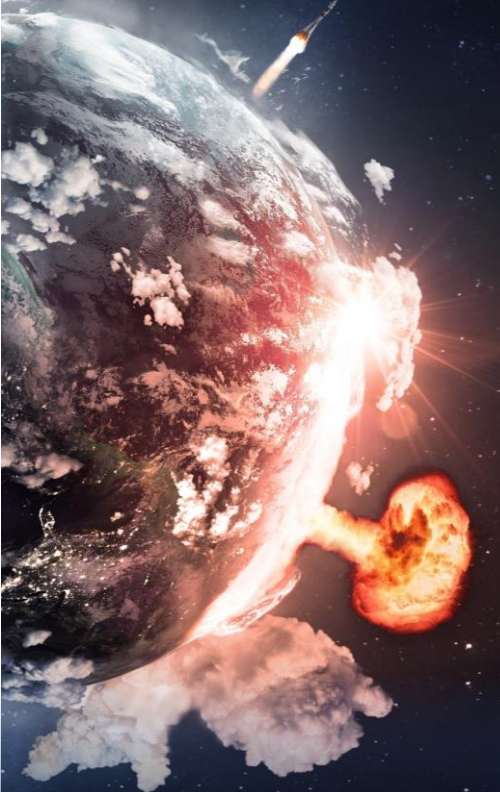
Supply Chain Transformation mit dem Buy-Hold-Sell Modell

PROCUREMENT | SUPPLY CHAIN | SUSTAINABILITY

Covid



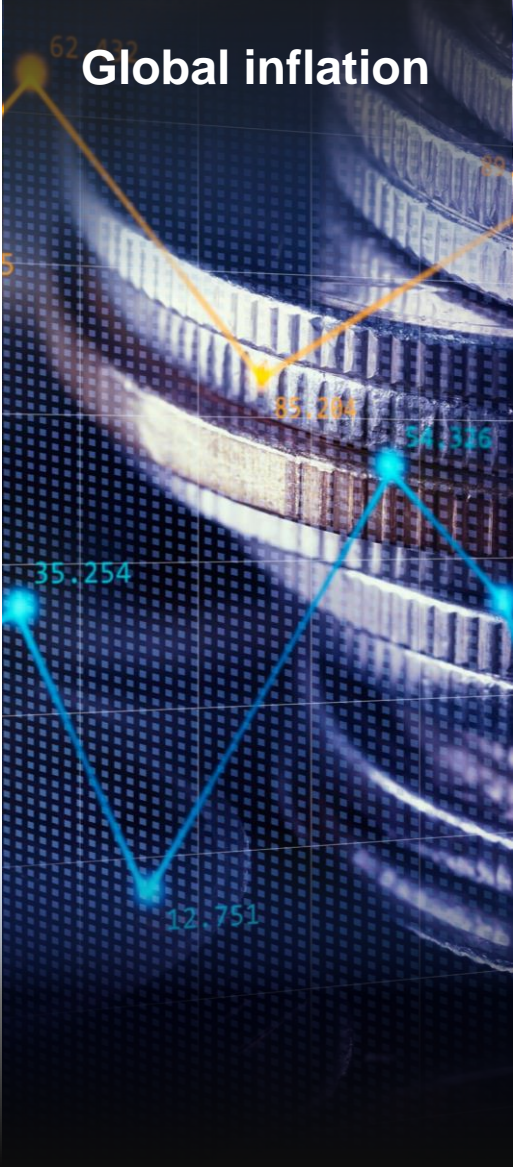
Ukraine war



Energy crisis



Global inflation

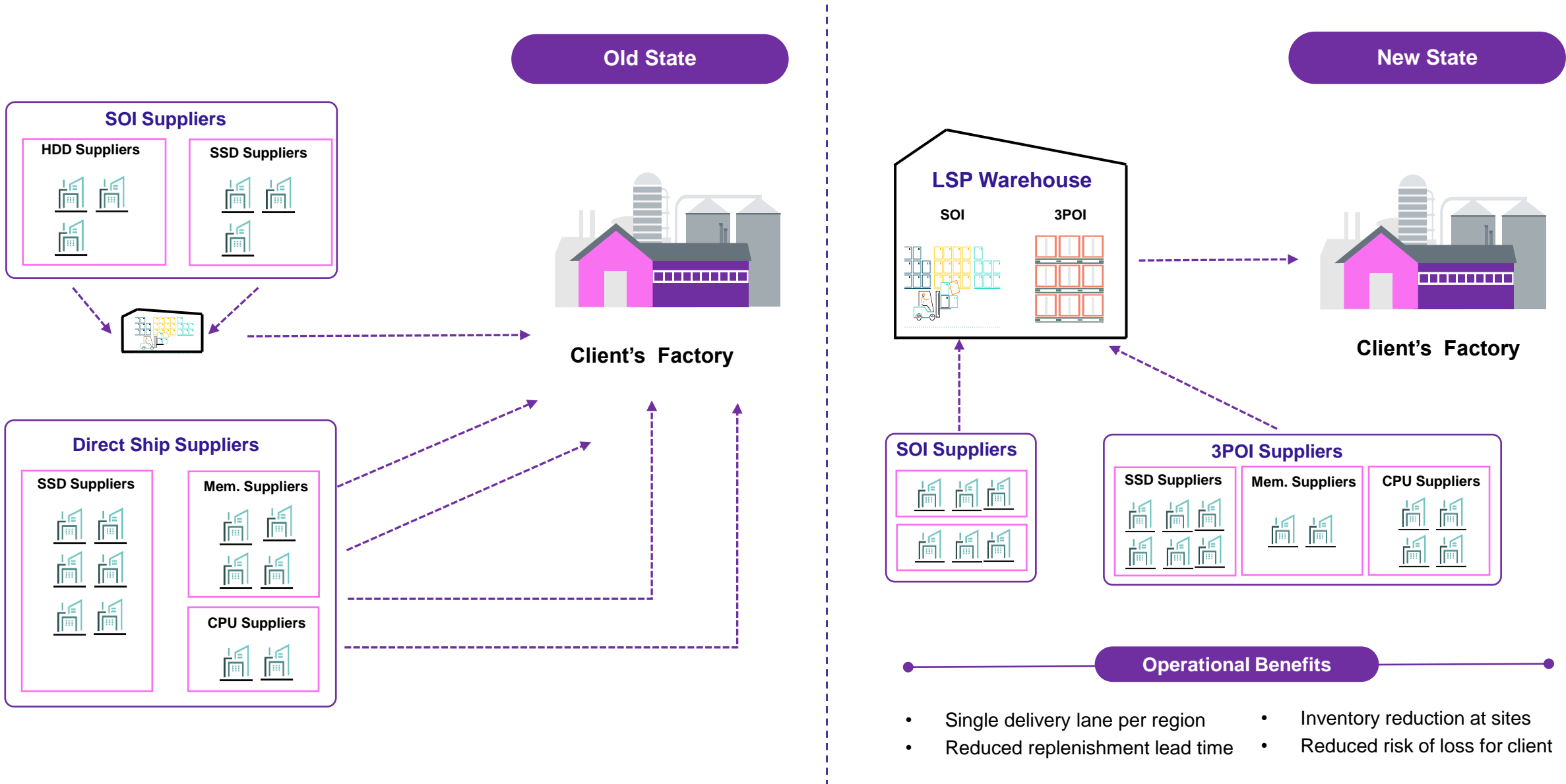


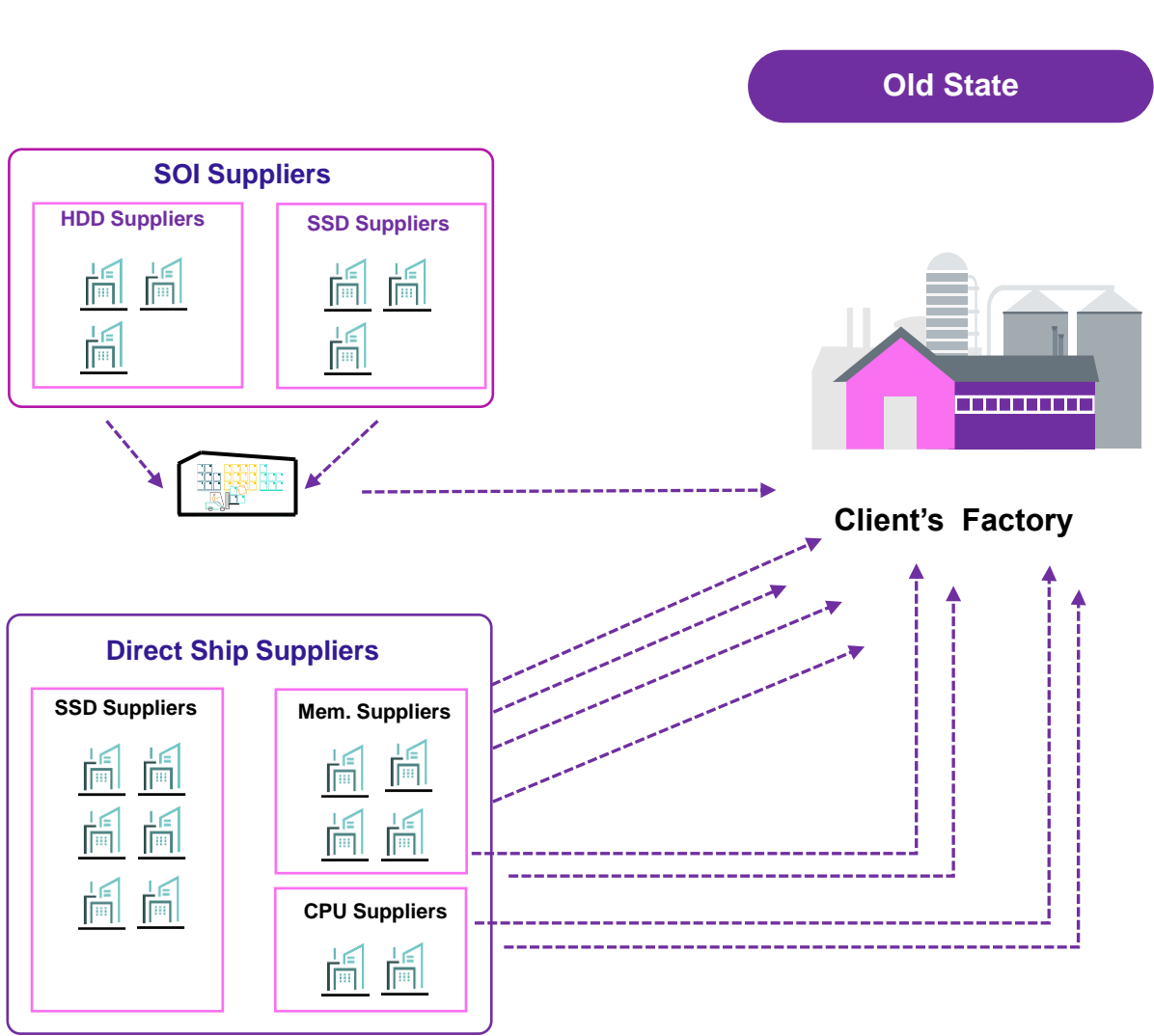
Supply chain regulations in Europe



- All the above topics caused disruptions
- Time span is 2020 to 2024

Client Success Story: A technology OEM partners with GEP to consolidate and operate its high-value component inventory planning, purchasing and fulfillment





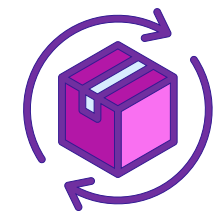
Operational Challenges



Multiple delivery lanes per region

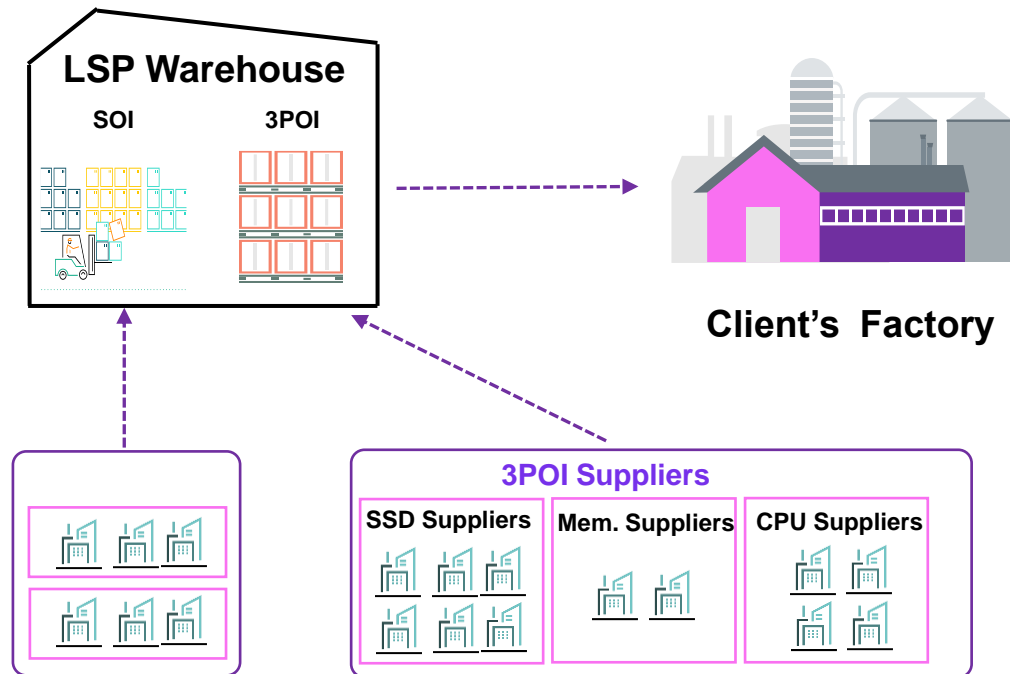


Complex delivery setups with different processes regionally and per supplier



Information on supply chain flows disparate in different formats and sources

New State



Benefits

Supply Chain Operations

- Consolidated 9 component supplier relationships into 1
- Inventory reduction at sites
- Reduced risk of loss for client
- Single delivery lane per region
- Reduced replenishment lead time

Supply Chain Finance

- **Balance Sheet Strengthening:** Provides an alternative liquidity and working capital source
- **Working Capital Efficiency Improvement:** Lowering Days Inventory Outstanding (DIO) and increasing Days Payment Outstanding (DPO) as a result of extended payment terms
- **Enables Large Volume Purchases:** Minimize shipping costs and take advantage of bulk discounts and allows for opportunistic purchasing to take advantage of market price fluctuations



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