

An aerial view of a city, likely Shanghai, with a dense skyline of skyscrapers and a river. Overlaid on the image is a network of glowing white lines connecting various points across the city, symbolizing digital connectivity and data flow.

# Digital Sourcing

The collaborative AI system to master corporate sourcing



# Das Endspiel im Einkauf hat begonnen!

## Future of Procurement

**“Procurement professionals around the world stand on the threshold of a new age.**

**In this dynamic, complex and disruptive era, procurement leaders and experts the world over are searching for a secure, successful future.”**



# Verschwindet der Einkauf in der Bedeutungslosigkeit?

Future of Procurement

Digitalisierung  
Automatisierung  
Project economy



## R.I.P. Procurement

- **Operativer Einkauf** automatisiert
- **Strategische Entscheidungen** in Fachabteilungen mit wenigen Lieferanten

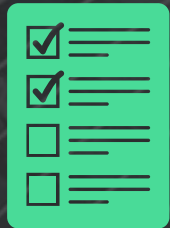


## Procurement as rainmaker

- **Zentrale Anlaufstelle** interner & externer Informationen
- Fokus auf **strategischen Einkauf**
- Geringe operative Aufgaben



# Aktuelle Sourcing-Prozesse sind nicht mehr zeitgemäß



**Unzureichende  
Projektspezifikationen**



**Falsche  
Lieferanten**



**Stakeholder-  
management**



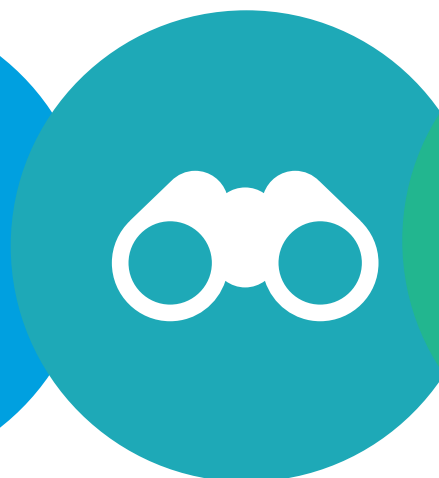
# Einkaufen in der Zukunft

Das Prospeum Innovate-to-Contract System



**AI requirements engineering**

*More knowledge,  
less research*



**Lieferanten on Demand**

*Better suppliers,  
less churn*



**Kollaboration**

*Better information,  
better offers*



**Transparente Bewertungen**

*More transparency,  
better decisions*



**Einfache Verwaltung**

*No more  
missed deadlines*



# Virtuelle Projekträume

# Kommandozentrale erfolgreicher Beschaffung

## Sneak peak

The screenshot displays the Prospeum Sourcing Event 1 interface. On the left is a dark blue sidebar with the Prospeum logo and navigation options: Projects, Find Projects, Create New, Supplier, Templates, Question Library, Scouting, and Settings. The main content area is titled "Sourcing Event 1" with a status of "Waiting for Questionnaire completion" and an "Action" button. Below this are tabs for Overview, Event Timeline, Questionnaire (selected), Scorecard, Bid Table, Team, Suppliers, Files, Auction, and Submissions. The Questionnaire section shows a list of 11 categories, with "6. Web development" selected. The main content area displays six questions (Q6.1 to Q6.6) with their respective text and icons for editing or deleting. A yellow "Edit the Questionnaire" button is at the bottom left. On the right, there is an "Event Collaboration" section with five user avatars, "Tasks 10", and "Event Logs 10". The Event Logs section shows four entries, each by "Michael Scott" 1 hour ago, with the text "Michael Scott edited question Q2.3. Click to see the latest version".

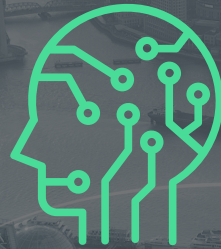


# Der Einkauf als Zentrum strategischer Entscheidungen und Know-How innerhalb von Organisationen

Unsere Vision



**Intuitive  
Lösung**



**Technologie als  
Unterstützung**



**Innovation durch  
Kollaboration**



# A new era of procurement is dawning.

The way we purchase, manage innovation and take organizational decisions is fundamentally changing.



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