



Procurement Summit Agenda Day One

June 24th, 2026 **PROCUREMENT SUMMIT MAIN STAGE**

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STAGE**

08:15 Welcome

Our doors open at 08:15 - so you can start networking at the first coffee and secure the best seat.

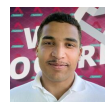
**PROCUREMENT
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09:20 Opening

A short welcome by the event organizer.



Mark van den Brink
Procurement &
Sustainability Summit



Joel Haag
Procurement &
Sustainability Summit

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10:00 Coffee break

Enjoy a coffee and make new connections with the Procurement Summit attendees and exhibitors.

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10:45 'Proactive resilience': how procurement anticipates geopolitical crises

 **PANEL
DISCUSSION**

In a world where trade conflicts, political instability and supply bottlenecks are the new reality, reactive risk minimisation is no longer enough. What is needed is proactive resilience - and therefore procurement that not only monitors geopolitical developments, but also anticipates and strategically prepares for them at an early stage. In this panel, leading procurement managers will discuss how to set up early warning systems, model scenarios and make their organisations more resilient - technologically, structurally and culturally. What does it take to turn resilience from a buzzword into a real management task? How can supply chains be kept stable and adaptable despite global uncertainties? And how do procurement, risk management and top management work together today to be prepared for the unexpected? A panel with practical strategies, honest lessons learnt and a clear view of what can - and will - come.

Host



**Aleksandar
Medjedovic**

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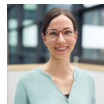
12:00 Lunch break

**PROCUREMENT
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 PANEL
DISCUSSION

13:30 Procurement 2030: Between AI hype and real disruption - what remains, what is coming, what works?

Artificial intelligence, blockchain, autonomous systems: Purchasing is facing radical change. But what is vision, what is already reality - and what is really changing the game? In this panel, industry experts give a trenchant preview of the next five years in procurement. We will discuss how AI is changing procurement negotiations, how smart tools are creating real added value - and where humanity remains irreplaceable. A realistic look at trends, tools and tipping points, beyond the buzzword bingo - for all those who not only want to accompany change, but also shape it.



Anne Elling
tesa



Jürgen Roitner
ENGEL AUSTRIA

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 PRESENTATION

14:15 Procurement Summit Startup Awards, part 1

Here you'll see innovative start-ups in the procurement field presenting their solutions. Be inspired and vote!

**PROCUREMENT
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15:00 Coffee break

Enjoy a coffee and make new connections with the Procurement Summit attendees and exhibitors.

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 PANEL
DISCUSSION

15:30 Excel is not ERP!" - Why data-driven procurement remains so difficult

Everyone is talking about data - but procurement is often still stuck in the Excel trap. Why is the leap from pure data collection to genuine decision-making intelligence so rare? This panel sheds light on the challenges on the way to data-driven procurement: from outdated systems and a lack of integration to culture and processes. And above all: what does it take for procurement analytics, robotic process automation and data lakes to finally turn procurement into a strategic sparring partner and driver of innovation? An honest and practical deep dive into the data-driven future of procurement.



Rahma Braham
Marquardt



**Dr. Frederic
Folwaczny**
ALTANA

Host

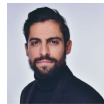


**Prof. Dr. Elmar
Holschbach**
*Fachhochschule
Südwestfalen*

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 **PANEL
DISCUSSION**

16:15 Procurement in transition: How much tool diversity can procurement tolerate?

Digital procurement is at a crossroads: centralised platforms, modular best-of-breed solutions or in-house developments? Many companies are currently overhauling their tool landscapes - in parallel to migrating to new ERP systems or by introducing specialised procurement applications. But how can the strategic reorganisation succeed without falling into the complexity trap? In this panel, procurement managers will discuss architecture decisions, governance issues and how much standardisation and flexibility procurement really needs today. The panellists will also report openly on their own developments, restructuring and lessons learned in practice.



Recep Nuri Arbursu
Airbus



Maik Schnibbe
KAEFER Schiffsausbau

**PROCUREMENT
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 PRESENTATION

17:00 Procurement Summit Startup Awards, part 2

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 FIRESIDE CHAT

17:45 AI does not negotiate - or does it?

When algorithms meet algorithms: Do humans still negotiate at all? Two purchasing managers, two perspectives, one common challenge: In a world where AI-based systems increasingly prepare or even make decisions, the question arises as to whether negotiation is still a core human competence - or whether it is being shifted from machine to machine. In a fireside chat, experienced practitioners discuss how negotiations are changing in the digital age, where humans remain irreplaceable - and when we may only be spectators when AI negotiates with AI.



Oliver Kahle
Georg Fischer



Chris-Richard Leunert
STAR CAR

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18:15 Procurement Summit Awards Ceremony

Using our app, every attendee at the event has the chance to vote for the best speaker over the course of the day. The three with the most votes will be awarded a Speaker Award.

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18:30 Procurement & Sustainability Summit AFTERSHOW LOUNGE

Drinks and networking for all participants